

# Warp Speed AI Framework

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## Asking Powerful Questions

### Planning & Preparation

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- 1. Understand what it is that I want?
- 2. BRAIN STRETCH – What are my highest hopes & aspirations?
- 3. Ask AGAIN – What do I really, really want? My ULTIMATE Goal.

### Question Design & Lead In

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- 1. Be Positive – “APPRECIATIVE”
- 2. Use a question that seeks to uncover and bring out the best in a person, situation, or organization.
- 3. Frame the question for a conducive environment for discussion.
- 4. Explore from a HUMAN perspective. Not just data.
- 5. Draw out the intrinsic reasons people:
  - a. Feel the way they do.
  - b. Think the way they do.
  - c. Act the way they do.

### Sub-Question Design – The Follow-Up

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- 1. Investigate the topic from multiple angles.
- 2. Use past, current & future tenses.
- 3. Invite the participant to relive the experience.